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**Vendor:**Lenovo

**Exam Code:**DCP-315C

**Exam Name:**Lenovo Data Center Technical Sales  
Certification Exam (DCP-315C)

**Version:**Demo

### QUESTION 1

Your customer is looking for a unified storage solution with the highest performance and lowest latency with the capability of storing cold data to cloud. Which Lenovo Storage solution should you recommend?

- A. DM7000H with MetroCluster
- B. DE6000F with Dynamic Disk Pool
- C. DM7000F with FabricPool
- D. DE6000H with Thin Provisioning

Correct Answer: A

Reference: <https://www.esg-global.com/validation/esg-technical-review-lenovo-thinksystem-dm-de-storage-solutions-performance-and-price-performance>

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### QUESTION 2

Your customer just purchased 20 Lenovo ThinkSystem SR650 servers. They plan to manage all of them with Lenovo XClarity Administrator, and they need only 1 Gb connectivity. You decide to offer a switch to connect all the XClarity Controller interfaces to one switch.

Which switch should you recommend?

- A. NE1032
- B. NE0152T
- C. NE1032T

Correct Answer: C

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### QUESTION 3

Which three vendors are the Lenovo ThinkAgile SDI solutions integrated with? (Choose three.)

- A. SAP
- B. VMware
- C. SUSE
- D. Microsoft
- E. Red Hat
- F. Nutanix

Correct Answer: BDF

#### QUESTION 4

You are working with a retailer that wants to do a store refresh for hundreds of store locations distributed around the country. They want a server model in a tower format. Due to the small workload requirements, they want to use some of the less expensive processor SKUs such as the Core i3. The amount of system memory required for each server is 64 GB of memory, with no plans for expansion. Their storage needs are at least 30 TB, and they prefer SAS drives over SATA. One key requirement is for this system to have robust enterprise-class systems management capabilities with remote KVM, and virtual media mounting of ISO images is a must.

What is the most cost-efficient and recommended server for this customer?

- A. ST50 with XCC Advanced/Enterprise upgrade
- B. ST550 with XCC Advanced upgrade
- C. ST250 with XCC Advanced/Enterprise upgrade
- D. SR550 with XCC Standard

Correct Answer: A

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#### QUESTION 5

A client has an application system with two Oracle databases, one SQL server, and a file server. They plan to backup their data by disk-to-disk backup. Which Lenovo Storage product or solution can meet their requirement?

- A. DM3000H
- B. DM3000H and SnapCenter
- C. a backup server and tape drive
- D. DE4000 system

Correct Answer: C

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#### QUESTION 6

Which two operating modes are supported by DCPMM technology? (Choose two.)

- A. Buffer Mode
- B. Tiering Mode
- C. Memory Mode
- D. Cache Mode
- E. App Direct Mode

Correct Answer: CE

Reference: <https://lenovopress.com/lp1066-intel-optane-dc-persistent-memory>

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#### **QUESTION 7**

Which device can supply power to cameras and other low-power devices over a network cable?

- A. NE1032
- B. CE0152PB
- C. NE0152T
- D. CE0128TB

Correct Answer: D

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#### **QUESTION 8**

What is the key question to ask your customer when determining which category of Lenovo Support Services is the best fit for their data center?

- A. What type of OS are you running?
- B. Do you have mission critical applications?
- C. Do you have a hyperconverged infrastructure?
- D. Do you have a strategy in place for disaster recovery?

Correct Answer: C

Reference: <https://www.connection.com/brand/lenovo/lenovo-hyperconverged-solutions>

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#### **QUESTION 9**

Your customer is building a Microsoft Azure hybrid cloud solution. Which Lenovo offering should you propose?

- A. ThinkAgile VX
- B. ThinkAgile SXM
- C. ThinkAgile CP
- D. ThinkAgile HX

Correct Answer: B

Reference: <https://www.lenovo.com/za/en/data-center/mas>

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### QUESTION 10

Your customer's IT department wants a storage system that is easy to manage, has self-repairing dynamic disk pools, and can handle high bandwidth workloads. Which Lenovo Storage offering should you suggest?

- A. DE Series
- B. DB800D C. D1224
- C. DB400D

Correct Answer: A

Reference: <https://lenovopress.com/lp0882-lenovo-thinksystem-de4000h-hybrid-storage-array>

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### QUESTION 11

Your customer needs 24TB of memory to run SAP HANA. Which server should you recommend?

- A. SR850
- B. SR950
- C. SN850
- D. SR650

Correct Answer: B

Reference: <https://www.lenovo.com/pk/en/data-center/solutions/sap#>

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### QUESTION 12

Which ThinkAgile Certified Node supports heterogeneous nodes in a cluster?

- A. SXM
- B. MX
- C. HX
- D. VX

Correct Answer: C

Reference: [https://www.lancom.si/media/filer\\_public/b9/f1/b9f138d2-020f-4de9-addd-591bdec0ad3/lancom\\_-\\_5\\_novih\\_sistemskih\\_resitev\\_-\\_lenovo\\_-\\_ales\\_simoncic.pdf](https://www.lancom.si/media/filer_public/b9/f1/b9f138d2-020f-4de9-addd-591bdec0ad3/lancom_-_5_novih_sistemskih_resitev_-_lenovo_-_ales_simoncic.pdf)